

Academy of Management Journal
Volume 27
Index

AUTHOR INDEX

ABELSON, MICHAEL A. See SHERIDAN, JOHN E.

ADAMS, JEROME, ROBERT W. RICE, and DEBRA INSTONE. Follower Attitudes Toward Women and Judgments Concerning Performance by Female and Male Leaders. 3:636-643.

ALEXANDER, RALPH A. See SMITH, JONATHAN E.

AKINNUSI, DAVID M. See GAERTNER, GREGORY H.

ALUTTO, JOSEPH A. See PARASURAMAN, SAROJ.

ANDERSON, CARL R., and CARL P. ZEITHAML. Stage of the Product Life Cycle, Business Strategy, and Business Performance. 1:5-24.

BAKER, DOUGLAS D. See CULLEN, JOHN B.

BALKIN, DAVID B. See GOMEZ-MEJIA, LUIS R.

BATEMAN, THOMAS S., and STEPHEN STRASSER. A Longitudinal Analysis of the Antecedents of Organizational Commitment. 1:95-112.

BECKER, HELMUT. See FRITZSCHE, DAVID J.

BEYER, JANICE M., and HARRISON M. TRICE. A Field Study of the Use and Perceived Effects of Discipline in Controlling Work Performance. 4:743-764.

BIGONNESS, WILLIAM J., and HENRY L. TOSI. Correlates of Voting Behavior in a Union Certification Election. 3:654-659.

BIRNBAUM, PHILIP H. The Choice of Strategic Alternatives Under Increasing Regulation in High Technology Companies. 3:489-510.

CARSON, KENNETH P. See SMITH, JONATHAN E.

CARTER, NANCY M. Computerization as a Predominate Technology: Its Influence on the Structure of Newspaper Organizations. 2:247-270.

CHENG, JOSEPH L. C. Paradigm Development and Communication in Scientific Settings: A Contingency Analysis. 4:870-877.

COCHRAN, PHILIP L., and ROBERT A. WOOD. Corporate Social Responsibility and Financial Performance. 1:42-56.

COE, ROBERT, and IRWIN WEINSTOCK. Evaluating the Management Journals: A Second Look. 3:660-666.

CREW, JAMES C. Age Stereotypes as a Function of Race. 2:431-435.

CULLEN, JOHN B., and DOUGLAS D. BAKER. Administration Size and Organization Size: An Examination of the Lag Structure. 3:644-653.

DANIELS, JOHN D., ROBERT A. PITTS, and MARIETTA J. TRETTER. Strategy and Structure of U.S. Multinationals: An Exploratory Study. 2:292-307.

DAVIS, PETER S. See DESS, GREGORY G.

DECKER, PHILLIP J. See MANN, REBECCA B.

DeNISI, ANGELO S. See YOUNGBLOOD, STUART A.

DESS, GREGORY G., and PETER S. DAVIS. Porter's (1980) Generic Strategies as Determinants of Strategic Group Membership and Organizational Performance. 3:467-488.

DIPBOYE, ROBERT L., CARLLA S. STRAMLER, and GAIL A. FONTENELLE. The Effects of the Application on Recall of Information from the Interview. 3:561-575.

DOLLINGER, MARC J. Environmental Boundary Spanning and Information Processing Effects on Organizational Performance. 2:351-368.

EBERHARDT, BRUCE J., and ABRAHAM B. SHANI. The Effects of Full-Time Versus Part-Time Employment Status on Attitudes Toward Specific Organizational Characteristics and Overall Job Satisfaction. 4:893-900.

FENNELL, MARY L. Synergy, Influence and Information in the Adoption of Administrative Innovations. 1:113-129.

FERRIS, GERALD R., and DAVID C. GILMORE. The Moderating Role of Work Context in Job Design Research: A Test of Competing Models. 4:885-892.

FONTENELLE, GAIL A. See DIPBOYE, ROBERT L.

FORD, JEFFREY D., and W. HARVEY HEGARTY. Decision Makers' Beliefs About the Causes and Effects of Structure: An Exploratory Study. 2:271-291.

FORD, ROBERT, and FRANK McLAUGHLIN. Perceptions of Socially Responsible Activities and Attitudes: A Comparison of Business School Deans and Corporate Chief Executives. 3:666-674.

FREDRICKSON, JAMES W. The Comprehensiveness of Strategic Decision Processes: Extensions, Observations, Future Directions. 3:445-466.

FREDRICKSON, JAMES W., and TERENCE R. MITCHELL. Strategic Decision Processes: Comprehensiveness and Performance in an Industry with an Unstable Environment. 2:399-423.

FRENCH, J. LAWRENCE, and JOSEPH ROSENSTEIN. Employee Ownership, Work Attitudes, and Power Relationships. 4:861-869.

Academy of Management Journal
Volume 27
Index

AUTHOR INDEX

ABELSON, MICHAEL A. See SHERIDAN, JOHN E.

ADAMS, JEROME, ROBERT W. RICE, and DEBRA INSTONE. Follower Attitudes Toward Women and Judgments Concerning Performance by Female and Male Leaders. 3:636-643.

ALEXANDER, RALPH A. See SMITH, JONATHAN E.

AKINNUSI, DAVID M. See GAERTNER, GREGORY H.

ALUTTO, JOSEPH A. See PARASURAMAN, SAROJ.

ANDERSON, CARL R., and CARL P. ZEITHAML. Stage of the Product Life Cycle, Business Strategy, and Business Performance. 1:5-24.

BAKER, DOUGLAS D. See CULLEN, JOHN B.

BALKIN, DAVID B. See GOMEZ-MEJIA, LUIS R.

BATEMAN, THOMAS S., and STEPHEN STRASSER. A Longitudinal Analysis of the Antecedents of Organizational Commitment. 1:95-112.

BECKER, HELMUT. See FRITZSCHE, DAVID J.

BEYER, JANICE M., and HARRISON M. TRICE. A Field Study of the Use and Perceived Effects of Discipline in Controlling Work Performance. 4:743-764.

BIGONNESS, WILLIAM J., and HENRY L. TOSI. Correlates of Voting Behavior in a Union Certification Election. 3:654-659.

BIRNBAUM, PHILIP H. The Choice of Strategic Alternatives Under Increasing Regulation in High Technology Companies. 3:489-510.

CARSON, KENNETH P. See SMITH, JONATHAN E.

CARTER, NANCY M. Computerization as a Predominate Technology: Its Influence on the Structure of Newspaper Organizations. 2:247-270.

CHENG, JOSEPH L. C. Paradigm Development and Communication in Scientific Settings: A Contingency Analysis. 4:870-877.

COCHRAN, PHILIP L., and ROBERT A. WOOD. Corporate Social Responsibility and Financial Performance. 1:42-56.

COE, ROBERT, and IRWIN WEINSTOCK. Evaluating the Management Journals: A Second Look. 3:660-666.

CREW, JAMES C. Age Stereotypes as a Function of Race. 2:431-435.

CULLEN, JOHN B., and DOUGLAS D. BAKER. Administration Size and Organization Size: An Examination of the Lag Structure. 3:644-653.

DANIELS, JOHN D., ROBERT A. PITTS, and MARIETTA J. TRETTER. Strategy and Structure of U.S. Multinationals: An Exploratory Study. 2:292-307.

DAVIS, PETER S. See DESS, GREGORY G.

DECKER, PHILLIP J. See MANN, REBECCA B.

DeNISI, ANGELO S. See YOUNGBLOOD, STUART A.

DESS, GREGORY G., and PETER S. DAVIS. Porter's (1980) Generic Strategies as Determinants of Strategic Group Membership and Organizational Performance. 3:467-488.

DIPBOYE, ROBERT L., CARLLA S. STRAMLER, and GAIL A. FONTENELLE. The Effects of the Application on Recall of Information from the Interview. 3:561-575.

DOLLINGER, MARC J. Environmental Boundary Spanning and Information Processing Effects on Organizational Performance. 2:351-368.

EBERHARDT, BRUCE J., and ABRAHAM B. SHANI. The Effects of Full-Time Versus Part-Time Employment Status on Attitudes Toward Specific Organizational Characteristics and Overall Job Satisfaction. 4:893-900.

FENNELL, MARY L. Synergy, Influence and Information in the Adoption of Administrative Innovations. 1:113-129.

FERRIS, GERALD R., and DAVID C. GILMORE. The Moderating Role of Work Context in Job Design Research: A Test of Competing Models. 4:885-892.

FONTENELLE, GAIL A. See DIPBOYE, ROBERT L.

FORD, JEFFREY D., and W. HARVEY HEGARTY. Decision Makers' Beliefs About the Causes and Effects of Structure: An Exploratory Study. 2:271-291.

FORD, ROBERT, and FRANK McLAUGHLIN. Perceptions of Socially Responsible Activities and Attitudes: A Comparison of Business School Deans and Corporate Chief Executives. 3:666-674.

FREDRICKSON, JAMES W. The Comprehensiveness of Strategic Decision Processes: Extensions, Observations, Future Directions. 3:445-466.

FREDRICKSON, JAMES W., and TERENCE R. MITCHELL. Strategic Decision Processes: Comprehensiveness and Performance in an Industry with an Unstable Environment. 2:399-423.

FRENCH, J. LAWRENCE, and JOSEPH ROSENSTEIN. Employee Ownership, Work Attitudes, and Power Relationships. 4:861-869.

FRITZSCHE, DAVID J., and HELMUT BECKER. Linking Management Behavior to Ethical Philosophy—An Empirical Investigation. 1:166-175.

FRY, LOUIS W. See ZEITHAML, CARL P.

FRY, LOUIS W., and JOHN W. SLOCUM, JR. Technology, Structure, and Workgroup Effectiveness: A Test of a Contingency Model. 2:221-246.

GAERTNER, GREGORY H., KAREN N. GAERTNER, and DAVID M. AKINNUSI. Environment, Strategy, and the Implementation of Administrative Change: The Case of Civil Service Reform. 3:525-543.

GAERTNER, KAREN N. See GAERTNER, GREGORY H.

GALBRAITH, CRAIG S., and CURT H. STILES. Merger Strategies as a Response to Bilateral Market Power. 3:511-524.

GILMORE, DAVID C. See FERRIS, GERALD R.

GOMEZ-MEJIA, LUIS R. Effect of Occupation on Task Related, Contextual, and Job Involvement Orientation: A Cross-Cultural Perspective. 4:706-720.

GOMEZ-MEJIA, LUIS R., and DAVID B. BAL-KIN. Faculty Satisfaction with Pay and Other Job Dimensions Under Union and Nonunion Conditions. 3:591-602.

GOVINDARAJAN, V. See GUPTA, ANIL K.

GUPTA, ANIL K., and V. GOVINDARAJAN. Business Unit Strategy, Managerial Characteristics, and Business Unit Effectiveness at Strategy Implementation. 1:25-41.

GUTEK, BARBARA A. See TSUI, ANNE S.

HARTMAN, KAREN. See STUMPF, STEPHEN A.

HEGARTY, W. HARVEY. See FORD, JEFFREY D.

HUNT, RAYMOND G. See NEAR, JANET P.

INSTONE, DEBRA. See ADAMS, JEROME.

JOYCE, WILLIAM F., and JOHN W. SLOCUM, JR. Collective Climate: Agreement as a Basis for Defining Aggregate Climates in Organizations. 4:721-742.

KAMATH, RAJAN. See MONTGOMERY, CYNTHIA A.

KELLER, ROBERT T. The Role of Performance and Absenteeism in the Prediction of Turnover. 1:176-183.

KIM, JAY S. Effect of Behavior Plus Outcome Goal Setting and Feedback on Employee Satisfaction and Performance. 1:139-149.

KOBERG, CHRISTINE S. See MOWDAY, RICHARD T.

KONAR, ELLEN. See MAJOR, BRENDA.

LEATT, PEGGY, and RODNEY SCHNECK. Criteria for Grouping Nursing Subunits in Hospitals. 1:150-165.

LEE, THOMAS W. See TERBORG, JAMES R.

MAJOR, BRENDA, and ELLEN KONAR. An Investigation of Sex Differences in Pay Expectations and Their Possible Causes. 4:777-792.

MANN, REBECCA B., and PHILLIP J. DECKER. The Effect of Key Behavior Distinctiveness on Generalization and Recall in Behavior Modeling Training. 4:900-910.

MARTINSON, OSCAR B., and E. A. WILKINSON. Rural-Urban Differences in Job Satisfaction: Further Evidence. 1:199-206.

MCAUTHUR, ANGELINE W. See MOWDAY, RICHARD T.

MCDOUGALL, FRED M., and DAVID K. ROUND. A Comparison of Diversifying and Nondiversifying Australian Industrial Firms. 2:384-398.

MC LAUGHLIN, FRANK. See FORD, ROBERT.

MICELI, MARCIA PARMERLEE, and JANET P. NEAR. The Relationships Among Beliefs, Organizational Position, and Whistle-Blowing Status: A Discriminant Analysis. 4:687-705.

MITCHELL, TERENCE R. See FREDRICKSON, JAMES W.

MOBLEY, WILLIAM H. See YOUNGBLOOD, STUART A.

MOLLESTON, JULIE L. See YOUNGBLOOD, STUART A.

MONTGOMERY, CYNTHIA A., ANN R. THOMAS, and RAJAN KAMATH. Divestiture, Market Valuation, and Strategy. 4:830-840.

MOORE, DOROTHY P. Evaluating In-Role and Out-of-Role Performers. 3:603-618.

MOTOWIDLO, STEPHAN J. Does Job Satisfaction Lead to Consideration and Personal Sensitivity? 4:910-915.

MOWDAY, RICHARD T., CHRISTINE S. KOBBERG, and ANGELINE W. MCARTHUR. The Psychology of the Withdrawal Process: A Cross-Validation of Mobley's Intermediate Linkages Model of Turnover in Two Samples. 1:79-94.

NEAR, JANET P. See MICELI, MARCIA PARMERLEE.

NEAR, JANET P., C. ANN SMITH, ROBERT W. RICE, and RAYMOND G. HUNT. A Comparison of Work and Nonwork Predictors of Life Satisfaction. 1:184-190.

NIEBUHR, ROBERT E. See NORRIS, DWIGHT R.

NORRIS, DWIGHT R., and ROBERT E. NIEBUHR. Attributional Influences on the Job Performance-Job Satisfaction Relationship. 2:424-431.

PARASURAMAN, SAROJ, and JOSEPH A. ALUTTO. Sources and Outcomes of Stress in Organizational Settings: Toward the Development of a Structural Model. 2:330-350.

PITTS, ROBERT A. See DANIELS, JOHN D.

PROVAN, KEITH G. Technology and Interorganizational Activity as Predictors of Client Referrals. 4:811-829.

REBER, ROBERT A., and JERRY A. WALLIN. The Effects of Training, Goal Setting, and Knowledge of Results on Safe Behavior: A Component Analysis. 3:544-560.

RICE, ROBERT W. See ADAMS, JEROME.

RICE, ROBERT W. See NEAR, JANET P.

ROSE, ROBIN L., and JOHN F. VEIGA. Assessing the Sustained Effects of a Stress Management Intervention on Anxiety and Locus of Control. 1:190-198.

ROSENSTEIN, JOSEPH. See FRENCH, J. LAWRENCE.

ROUND, DAVID K. See McDougall, FRED M.

SCHNECK, RODNEY. See LEATT, PEGGY.

SHANI, ABRAHAM B. See EBERHARDT, BRUCE J.

SHERIDAN, JOHN E., DONALD J. VREDENBURGH, and MICHAEL A. ABELSON. Contextual Model of Leadership Influence in Hospital Units. 1:57-78.

SHERMAN, J. DANIEL, and HOWARD L. SMITH. The Influence of Organizational Structure on Intrinsic Versus Extrinsic Motivation. 4:877-885.

SLOCUM, JOHN W., JR. See FRY, LOUIS W.

SLOCUM, JOHN W., JR. See JOYCE, WILLIAM F.

SMITH, C. ANN. See NEAR, JANET P.

SMITH, HOWARD L. See SHERMAN, J. DANIEL.

SMITH, JONATHAN E., KENNETH P. CARSON, and RALPH A. ALEXANDER. Leadership: It Can Make a Difference. 4:765-776.

STAHL, MICHAEL J., and THOMAS W. ZIMMERER. Modeling Strategic Acquisition Policies: A Simulation of Executives' Acquisition Decisions. 2:369-383.

STILES, CURT H. See GALBRAITH, CRAIG S.

STRAMLER, CARILLA S. See DIPBOYE, ROBERT L.

STRASSER, STEPHEN. See BATEMAN, THOMAS S.

STUMPF, STEPHEN A., and KAREN HARTMAN. Individual Exploration to Organizational Commitment or Withdrawal. 2:308-329.

TERBORG, JAMES R., and THOMAS W. LEE. A Predictive Study of Organizational Turnover Rates. 4:793-810.

THOMAS, ANN R. See MONTGOMERY, CYNTHIA A.

TJOSVOLD, DEAN. Effects of Crisis Orientation on Managers' Approach to Controversy in Decision Making. 1:130-138.

TOSI, HENRY L. See BIGONNESS, WILLIAM J.

TRETTER, MARIETTA J. See DANIELS, JOHN D.

TRICE, HARRISON M. See BEYER, JANICE M.

TSUI, ANNE S., and BARBARA A. GUTEK. A Role Set Analysis of Gender Differences in Performance, Affective Relationships, and Career Success of Industrial Middle Managers. 3:619-635.

VEIGA, JOHN F. See ROSE, ROBIN L.

VREDENBURGH, DONALD J. See SHERMAN, JOHN E.

WALLIN, JERRY A. See REBER, ROBERT A.

WEINSTOCK, IRWIN. See COE, ROBERT.

WILKENING, E. A. See MARTINSON, OSCAR B.

WOOD, ROBERT A. See COCHRAN, PHILIP L.

YOUNGBLOOD, STUART A., ANGELO S. DeNISI, JULIE L. MOLLESTON, and WILLIAM H. MOBLEY. The Impact of Work Environment, Instrumentality Beliefs, Perceived Labor Union Image, and Subjective Norms on Union Voting Intentions. 3:576-590.

ZEITHAML, CARL P. See ANDERSON, CARL R.

ZEITHAML, CARL P., and LOUIS W. FRY. Contextual and Strategic Differences Among Mature Businesses in Four Dynamic Performance Situations. 4:841-860.

ZIMMERER, THOMAS W. See STAHL, MICHAEL J.

TITLE INDEX

Administration Size and Organization Size: An Examination of the Lag Structure. JOHN B. CULLEN and DOUGLAS D. BAKER. 3:644-653.

Age Stereotypes as a Function of Race. JAMES C. CREW. 2:431-435.

Assessing the Sustained Effects of a Stress Management Intervention on Anxiety and Locus of Control. ROBIN L. ROSE and JOHN F. VEIGA. 1:190-198.

Attributional Influence on the Job Performance-Job Satisfaction Relationship. DWIGHT R. NORRIS and ROBERT E. NEIBUHR. 2:424-431.

Business Unit Strategy, Managerial Characteristics, and Business Unit Effectiveness at Strategy Implementation. ANIL K. GUPTA and V. GOVINDARAJAN. 1:25-41.

The Choice of Strategic Alternatives Under Increasing Regulation in High Technology Companies. PHILIP H. BIRNBAUM. 3:489-510.

Collective Climate: Agreement as a Basis for Defining Aggregate Climates in Organizations. WILLIAM F. JOYCE and JOHN W. SLOCUM, JR. 4:721-742.

A Comparison of Diversifying and Nondiversifying Australian Industrial Firms. FRED M. McDougall and DAVID K. ROUND. 2:384-398.

A Comparison of Work and Nonwork Predictors of Life Satisfaction. JANET P. NEAR, C. ANN SMITH, ROBERT W. RICE, and RAYMOND G. HUNT. 1:184-190.

The Comprehensiveness of Strategic Decision Processes: Extension, Observations, Future Directions. JAMES W. FREDRICKSON. 3:445-466.

Computerization as a Predominate Technology: Its Influence on the Structure of Newspaper Organizations. NANCY M. CARTER. 2:247-270.

Contextual and Strategic Differences Among Mature Businesses in Four Dynamic Performance Situations. CARL P. ZEITHAML and LOUIS W. FRY. 4:841-860.

Contextual Model of Leadership Influence in Hospital Units. JOHN E. SHERIDAN, DONALD J. VREDEBURGH, and MICHAEL A. ABELSON. 1:57-78.

Corporate Social Responsibility and Financial Performance. PHILIP L. COCHRAN and ROBERT A. WOOD. 1:42-56.

Correlates of Voting Behavior in a Union Decertification Election. WILLIAM J. BIGONNESS and HENRY L. TOSI. 3:654-659.

Criteria for Grouping Nursing Subunits in Hospitals. PEGGY LEATT and RODNEY SCHNECK. 1:150-165.

Decision Makers' Beliefs About the Causes and Effects of Structure: An Exploratory Study. JEFFREY D. FORD and W. HARVEY HEGARTY. 2:271-291.

Divestiture, Market Valuation, and Strategy. CYNTHIA A. MONTGOMERY, ANN R. THOMAS, and RAJAN KAMATH. 4:830-840.

Does Job Satisfaction Lead to Consideration and Personal Sensitivity? STEPHAN J. MOTOWIDLO. 4:910-915.

Effect of Behavior Plus Outcome Goal Setting and Feedback on Employee Satisfaction and Performance. JAY S. KIM. 1:139-149.

The Effect of Key Behavior Distinctiveness on Generalization and Recall in Behavior Modeling Training. REBECCA B. MANN and PHILLIP J. DECKER. 4:900-910.

Effect of Occupation on Task Related, Contextual, and Job Involvement Orientation: A Cross-Cultural Perspective. LUIS R. GOMEZ-MEJIA. 4:706-720.

Effects of Crisis Orientation on Managers' Approach to Controversy in Decision Making. DEAN TJOVOLD. 1:130-138.

The Effects of Full-Time Versus Part-Time Employment Status on Attitudes Toward Specific Organizational Characteristics and Overall Job Satisfaction. BRUCE J. EBERHARDT and ABRAHAM B. SHANI. 4:893-900.

The Effects of the Application on Recall of Information from the Interview. ROBERT L. DIPBOYE, CARLLA S. STRAMLER, and GAIL A. FONTENELLE. 3:561-575.

The Effects of Training, Goal Setting, and Knowledge of Results on Safe Behavior: A Component Analysis. ROBERT A. REBER and JERRY A. WALLIN. 3:544-560.

Employee Ownership, Work Attitudes, and Power Relationships. J. LAWRENCE FRENCH and JOSEPH ROSENSTEIN. 4:861-869.

Environmental Boundary Spanning and Information Processing Effects on Organizational Performance. MARC J. DOLLINGER. 2:351-368.

Environment, Strategy, and the Implementation of Administrative Change: The Case of Civil Service Reform. GREGORY H. GAERTNER, KAREN N. GAERTNER, and DAVID M. AKINNUSI. 3:525-543.

Evaluating In-Role and Out-of-Role Performers. DOROTHY P. MOORE. 3:603-618.

Evaluating the Management Journals: A Second Look. ROBERT COE and IRWIN WEINSTOCK. 3:660-666.

Faculty Satisfaction with Pay and Other Job Dimensions Under Union and Nonunion Conditions. LUIS R. GOMEZ-MEJIA and DAVID B. BALKIN. 3:591-602.

A Field Study of the Use and Perceived Effects of Discipline in Controlling Work Performance. JANICE M. BEYER and HARRISON M. TRICE. 4:743-764.

Follower Attitudes Toward Women and Judgments Concerning Performance by Female and Male Leaders. JEROME ADAMS, ROBERT W. RICE, and DEBRA INSTONE. 3:636-643.

The Impact of Work Environment, Instrumentality Beliefs, Perceived Labor Union Image, and Subjective Norms on Union Voting Intentions. STUART A. YOUNGBLOOD, ANGELO S. DeNISI, JULIE L. MOLLESTON, and WILLIAM H. MOBLEY. 3:576-590.

Individual Exploration to Organizational Commitment or Withdrawal. STEPHEN A. STUMPF and KAREN HARTMAN. 2:308-329.

The Influence of Organizational Structure on Intrinsic Versus Extrinsic Motivation. J. DANIEL SHERMAN and HOWARD L. SMITH. 4:877-885.

An Investigation of Sex Differences in Pay Expectations and Their Possible Causes. BRENDA MAJOR and ELLEN KONAR. 4:777-792.

Leadership: It Can Make a Difference. JONATHAN E. SMITH, KENNETH P. CARSON, and RALPH A. ALEXANDER. 4:765-776.

Linking Management Behavior to Ethical Philosophy—An Empirical Investigation. DAVID J. FRITZSCHE and HELMUT BECKER. 1:166-175.

A Longitudinal Analysis of the Antecedents of Organizational Commitment. THOMAS S. BATEMAN and STEPHEN STRASSER. 1:95-112.

Merger Strategies as a Response to Bilateral Market Power. CRAIG S. GALBRAITH and CURT H. STILES. 3:511-524.

Modeling Strategic Acquisition Policies: A Simulation of Executives' Acquisition Decisions. MICHAEL J. STAHL and THOMAS W. ZIMERER. 2:369-383.

The Moderating Role of Work Context in Job Design Research: A Test of Competing Models. GERALD R. FERRIS and DAVID C. GILMORE. 4:885-892.

Paradigm Development and Communication in Scientific Settings: A Contingency Analysis. JOSEPH L. C. CHENG. 4:870-877.

Perceptions of Socially Responsible Activities and Attitudes: A Comparison of Business School Deans and Corporate Chief Executives. ROBERT FORD and FRANK McLAUGHLIN. 3:666-674.

Porter's (1980) Generic Strategies as Determinants of Strategic Group Membership and Organizational Performance. GREGORY G. DESS and PETER S. DAVIS. 3:467-488.

A Predictive Study of Organizational Turnover Rates. JAMES R. TERBORG and THOMAS W. LEE. 4:793-810.

The Psychology of the Withdrawal Process: A Cross-Validation of Mobley's Intermediate Linkages Model of Turnover in Two Samples. RICHARD T. MOWDAY, CHRISTINE S. KOBBERG, and ANGELINE S. McARTHUR. 1:79-94.

The Relationships Among Beliefs, Organizational Position, and Whistle-Blowing Status: A Discriminant Analysis. MARCIA PARMERLEE MICLELI and JANET P. NEAR. 5:687-705.

The Role of Performance and Absenteeism in the Prediction of Turnover. ROBERT T. KELLER. 1:176-183.

A Role Set Analysis of Gender Differences in Performance, Affective Relationships, and Career Success of Industrial Middle Managers. ANNE S. TSUI and BARBARA A. GUTEK. 3:619-635.

Rural-Urban Differences in Job Satisfaction: Further Evidence. OSCAR B. MARTINSON and E. A. WILKENING. 1:199-206.

Sources and Outcomes of Stress in Organizational Settings: Toward the Development of a Structural Model. SAROJ PARASURAMAN and JOSEPH A. ALUTTO. 2:330-350.

Stage of the Product Life Cycle, Business Strategy, and Business Performance. CARL R. ANDERSON and CARL P. ZEITHAML. 1:5-24.

Strategic Decision Processes: Comprehensiveness and Performance in an Industry with an Unstable Environment. JAMES W. FREDRICKSON and TERENCE R. MITCHELL. 2:399-423.

Strategy and Structure of U.S. Multinationals: An Exploratory Study. JOHN D. DANIELS, ROBERT A. PITTS, and MARIETTA J. TRETTER. 2:292-307.

Synergy, Influence, and Information in the Adoption of Administrative Innovations. MARY L. FENNELL. 1:113-129.

Technology and Interorganizational Activity as Predictors of Client Referrals. KEITH G. PROVAN. 4:811-829.

Technology, Structure, and Workgroup Effectiveness: A Test of a Contingency Model. LOUIS W. FRY and JOHN W. SLOCUM, JR. 2:221-246.

